



Dont Take a Chance on Success

By Bruce L. Hobley

Trafford Publishing. Paperback. Book Condition: New. Paperback. 184 pages. Dimensions: 8.8in. x 6.0in. x 0.5in. No one in the Timeshare industry can truly say are doing the best job! Unless that is, they have already read and applied the exciting new method contained in this book! Yesterdays inadequate sales solutions are now history! Dont Take A Chance On Success offers a completely new approach! Incorporating different and refreshing vocabulary to interest and influence todays consumer in todays market place, it is the new standard against which all other Timeshare sales solutions are to be measured. Dont Take A Chance on Success explains how easy it is to connect with the visitors and discover their buying criteria. By learning the complete Master Presentation and Closing Presentation word for word everyone can now be a star performer producing regular and impressive results! Success is a process of building value, which is not difficult to learn, but does require that you give up making excuses and invest sufficient voluntary effort and time in yourself, for yourself, so that more of your natural ability and intelligence can be developed and applied to reach those expectations which you must put in place. Best of all, the...



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