



## Spine Stiff ners: Little Hypodermics for Real Estate Salesmen (Classic Reprint)

By Robert B Armstrong

Forgotten Books, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Excerpt from Spine Stiff ners: Little Hypodermics for Real Estate Salesmen Vacationitis has ruined more real estate salesman than corn juice. Many dirt-movers can t stand prosperity and surrender to the hook-worm early in the morning of their opportunity. There is no such thing as a vacation period in true selling. Man is as land hungry in August as he is in February, but about that time of year the blaze-of-glory salesman is suffering from Catalina Pectoris or Tahoeastritis. It is only the old plugger who was never arrested for arson for putting a torch to this old world that can see a prospect after the thermometer reaches 83. The real estate office that puts its feet on the mahogany early in June and keeps them there till the sere and yellow days needs an ambulance and an operation for the sleeping sickness. Be generous. Urge your competitor to take a long and delicious vacation. When he is deep in bliss get off everything that impedes work, down to the point where Anthony Comstock would infer that...



**READ ONLINE**

[ 6.86 MB ]

### Reviews

*This written publication is wonderful. It really is loaded with knowledge and wisdom You will not really feel monotony at at any time of your time (that's what catalogues are for relating to if you ask me).*

-- **Desmond Becker**

*Absolutely essential go through publication. I am quite late in start reading this one, but better then never. You will not feel monotony at at any time of the time (that's what catalogues are for regarding if you ask me).*

-- **Ambrose Thompson II**

## Other PDFs



### **History of the Town of Sutton Massachusetts from 1704 to 1876**

Createspace, United States, 2015. Paperback. Book Condition: New. annotated edition. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.This version of the History of the Town of Sutton Massachusetts from 1704 to 1876 is a labor...



### **Valley Forge: The History and Legacy of the Most Famous Military Camp of the Revolutionary War**

Createspace, United States, 2015. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.\*Includes pictures \*Includes accounts of Valley Forge written by Washington and other generals \*Includes online resources and a bibliography for...



### **The Right Kind of Pride: A Chronicle of Character, Caregiving and Community**

Right Kind of Pride, United States, 2014. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.After 20 years of marriage author Christopher Cudworth and his wife Linda faced a future changed by...



### **Tales of Knights for Kids: Eight Short Fairy Stories about Knights for Children**

Createspace, United States, 2011. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.Eight short stories about knights are selected from several books of fairy tales for children. These tales are designed to...



### **Superfast Steve and the Queen of Everything**

Createspace, United States, 2012. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.A short bedtime story aimed at 3-10 year olds. SuperFast Steve is the fastest of a little know group of...



### **The Voyagers Series - Europe: A New Multi-Media Adventure Book 1**

Strength Through Communications, United States, 2011. Paperback. Book Condition: New. 229 x 152 mm. Language: English . Brand New Book \*\*\*\*\* Print on Demand \*\*\*\*\*.The Voyagers Series is a new multi-media, multi-disciplinary approach to teaching reading that provides students with a stimulating,...